

# Technology Transfer Office

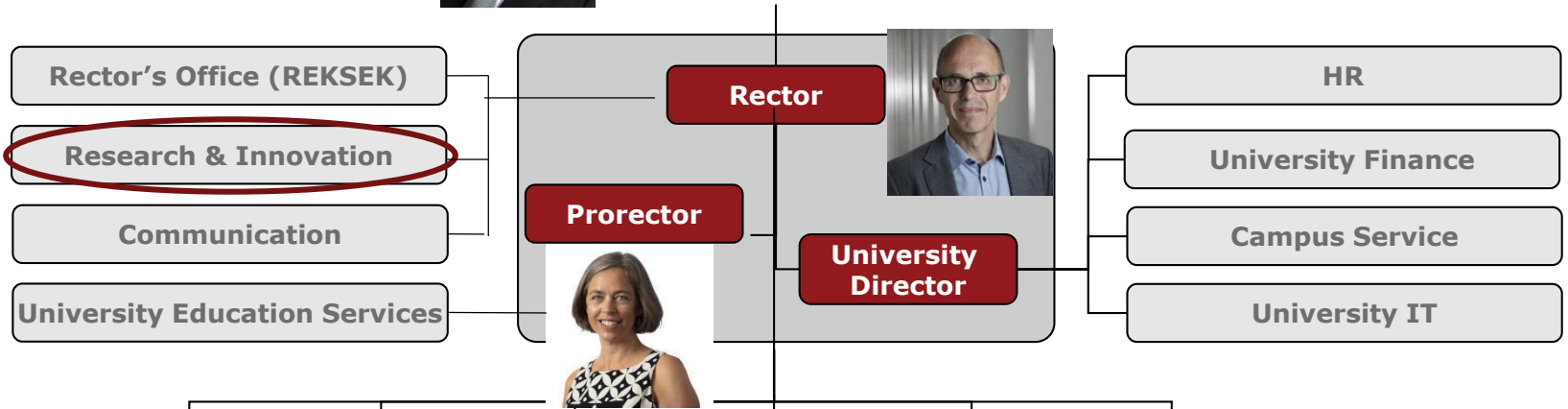
Tech Trans Udvalget  
Mandag d. 28. januar 2019

KØBENHAVNS UNIVERSITET





Board of the University



**HUM**  
Faculty of Humanities

**LAW**  
Faculty of Law

**SOC**  
Faculty of Social Sciences

**SCIENCE**  
Faculty of Science

**HEALTH**  
Faculty of Health and Medical Sciences

**THEO**  
Faculty of Theology



Jesper Kallestrup



Jacob Graff Nielsen



Troels Østergaard Sørensen



John Renner Hansen



Ulla Wewer



Kirsten Busch Nielsen

# Research & Innovation

## Research & Innovation

Director Kim Brinckmann



### Tech Transfer Office

Karen Laigaard, Head of Office

Evaluation, protection, commercialisation of research results/inventions (licensing to existing and new companies (spin-outs) for UCPH and Capital Region  
Negotiation of research collaboration agreements  
Management of Proof-of-Concept Fund



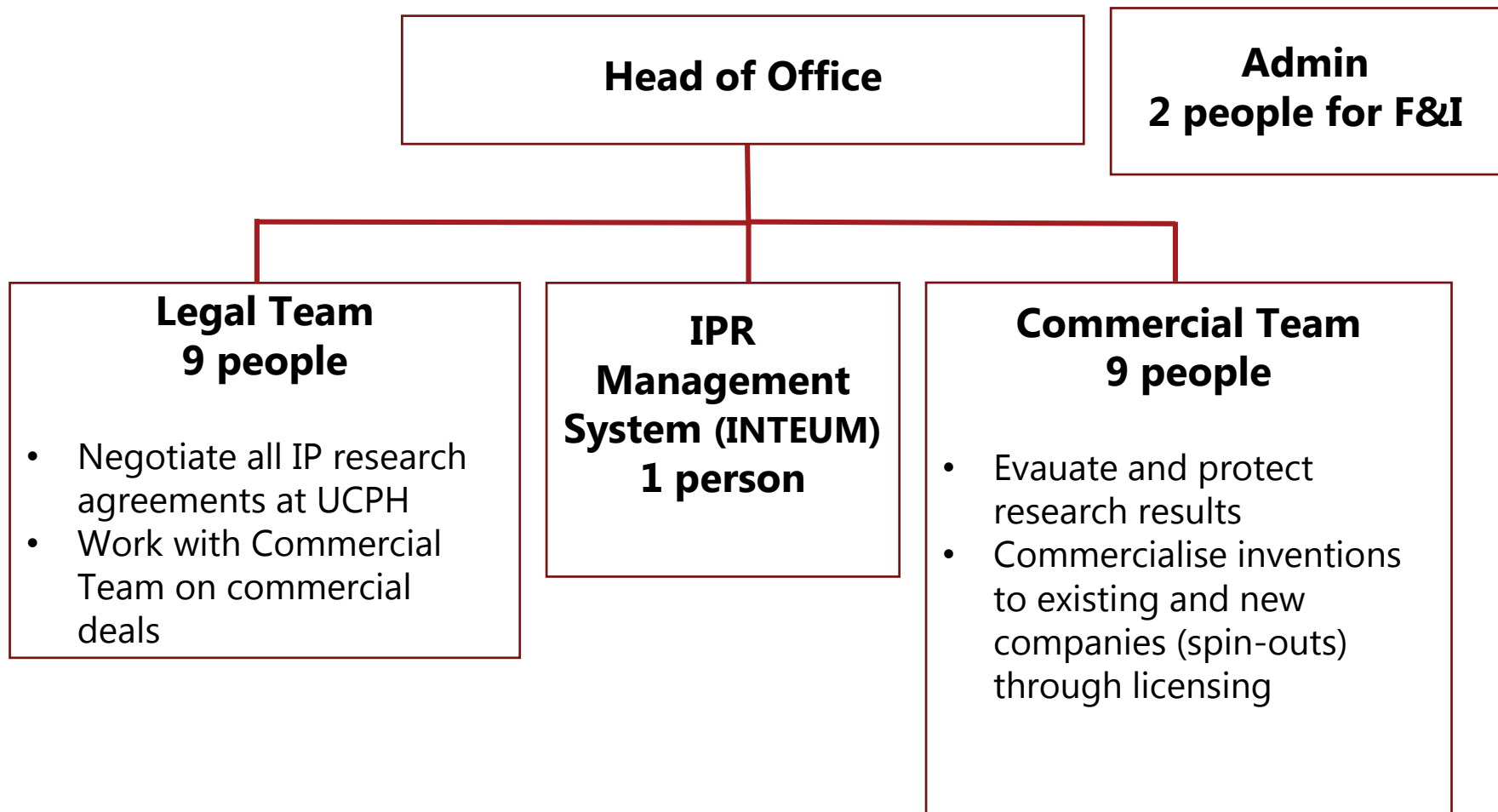
### Research Support Office

Poul Schjørring, Head of Office

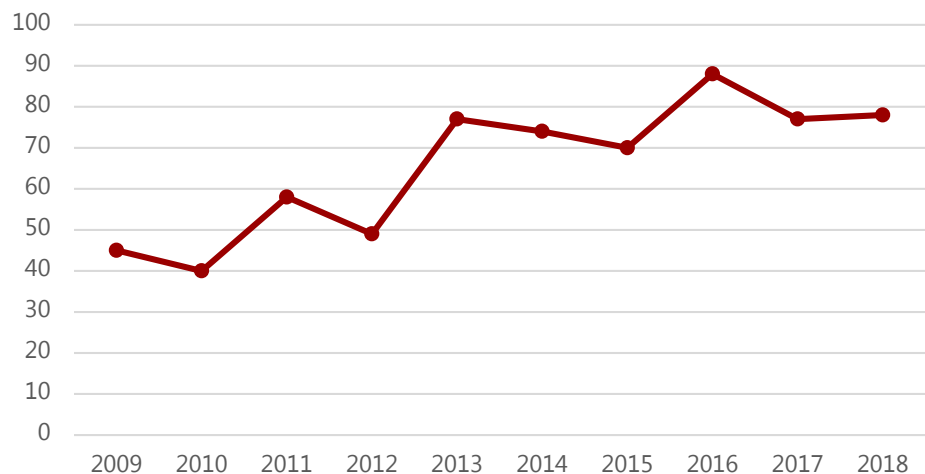
Contact with industry and public organisations, innovation and entrepreneurship, support for KUFIR and KANFI, collaboration across faculties, EU-grant support (application, negotiation and administration of projects)



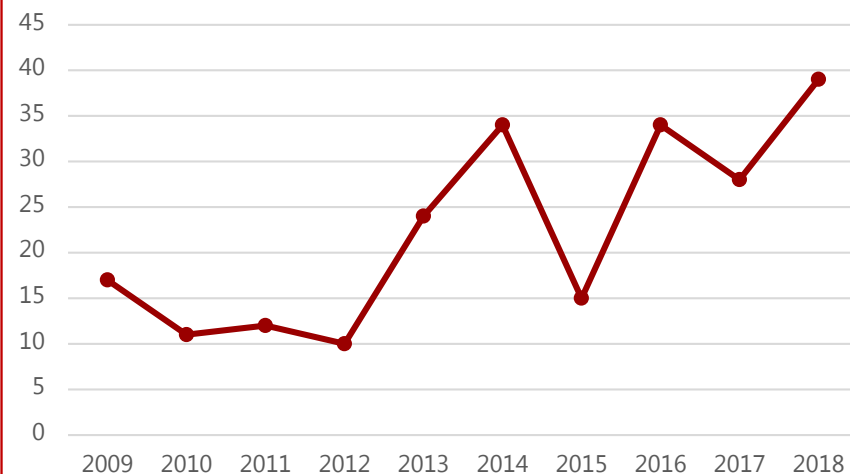
# Tech Transfer Office



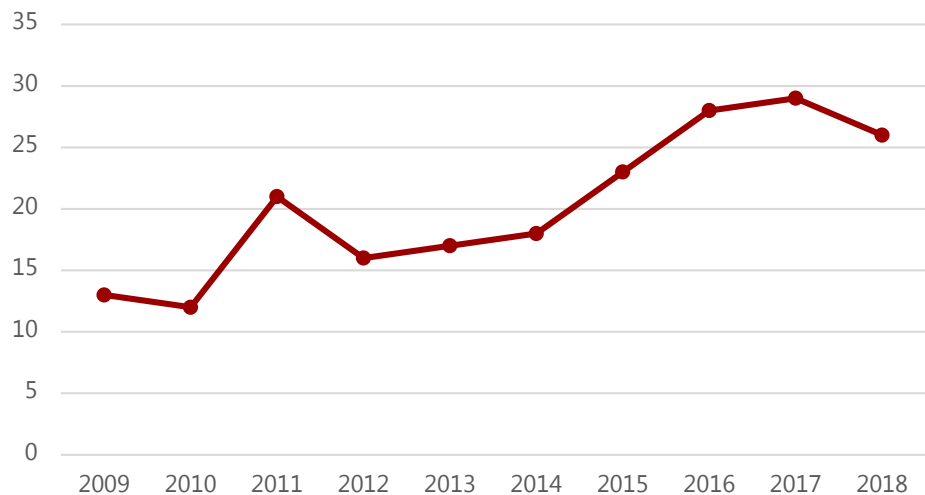
Invention Disclosures



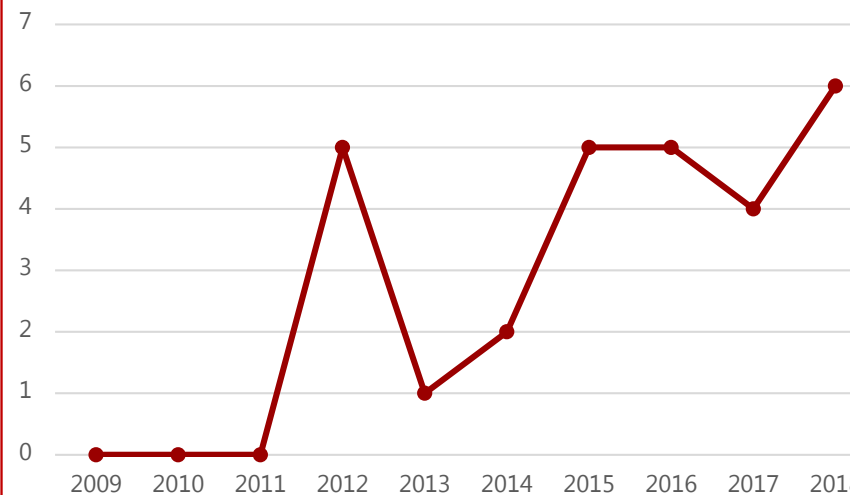
Priority Applications



License Agreements



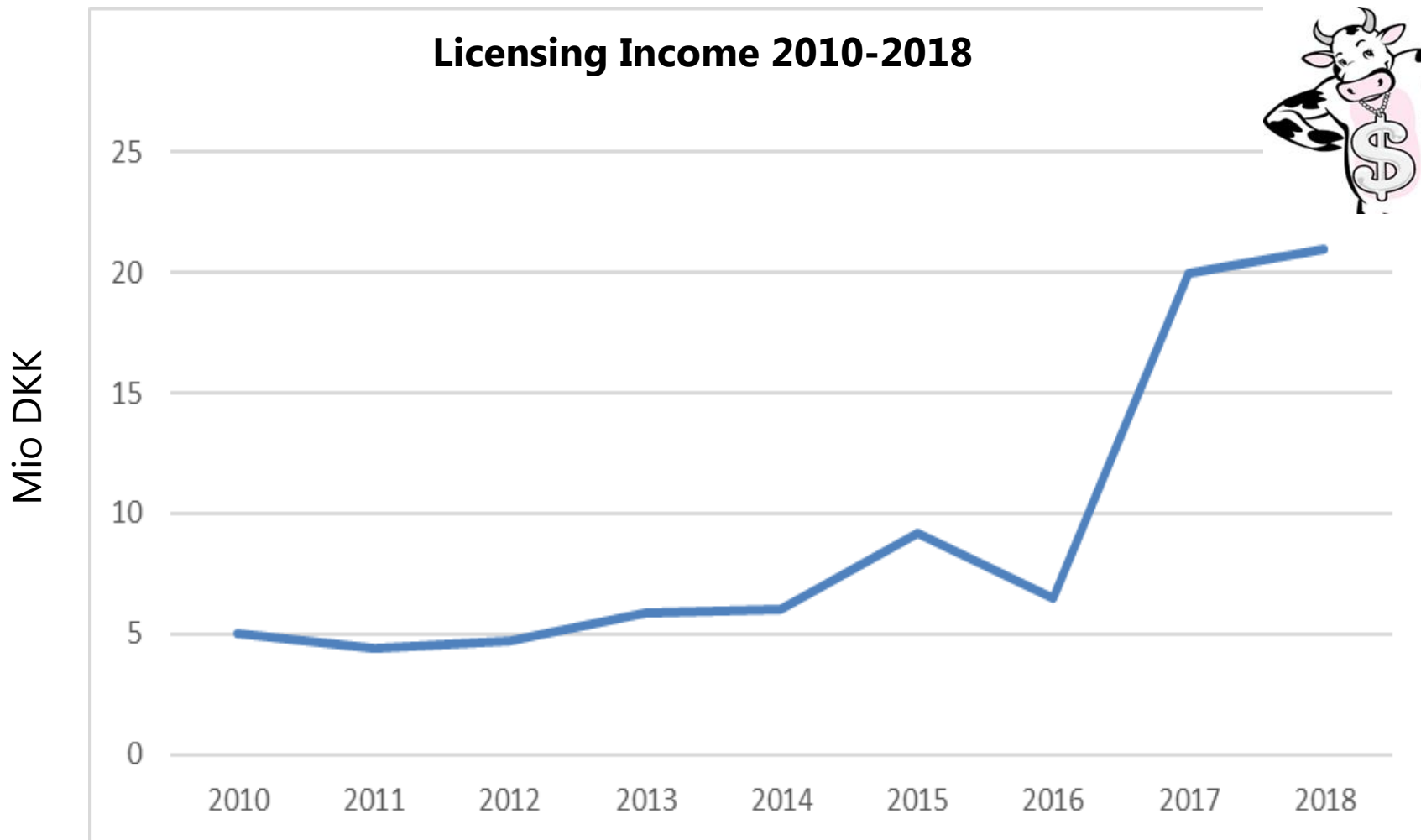
Spin-outs



*UCPH focuses more on the transfer of knowledge than on income"*

... but ...

**Licensing Income 2010-2018**





1. Attracting, developing and retaining academic talent
2. Education with closer ties to research and practice
3. Collaboration and societal commitment – nationally and globally
4. One unified and focused university



Faculty strategies and action plans  
feeding into University Strategy



**TTO Strategy:**  
*“Hot Science, Cool Innovation”*

**... in the making**

## Strengths

Big network

Legal, Scientific, Commercial

Centralised TTO

Delivers results

Experienced Team

Flexible organisation

## Weaknesses

Lack of admin support

Legal Team understaffed

Not enough scouting

Lack of relations at HoD level

Inefficient processes

TTO Organisation

Lack of resources

## Opportunities

Political Focus

Good reputation amongst researchers

Potential for more invention disclosures

## Threats

Bad reputation and myths

"TTO focuses more on S than on TT"

Firefighting

Conflicting internal interests: politics vs commercialisation

Tasks vs resources



# Incentives and Instruments



## At UCPH

- Internal Proof-of-Concept Fund (€ 530K per year)
- "Innovation" part of annual performance review for scientific staff
- Innovation ambassadors appointed at departmental level
- Innovation Prize at UCPH Commemoration day



## Outside UCPH

- No external innovation activities = hard to get research funding
- Novo Nordisk BioInnovation Institute
  - €52 million initiative
  - Investments in "Discovery, Transition, Incubation and Growth"
- Innovation Fund Denmark
  - InnoExplorer – new PoC instrument



# Issues

- Money for universities to do research and teaching
  - None for knowledge transfer = makes it difficult to grow
- Is it clear to all universities why they have TTOs?
- Criticism of TTOs, rarely of TTOs owners
  - TTOs are not (should not be) isolated islands
- In the UK we are called “KT Professionals” – what are you called?
  - Business developers? Administrators? Bridge-builders? ...  
Obstructions?,
- Innovation systems tend to be complicated
  - mushrooming, too many players, too expensive, too complicated for the users
- Hard for spin-outs to get hold of serious money
  - Running after small pots of money, should focus on the business